

**State & Regions**  
**Profit & Loss**  
 July 2022 through June 2023

Jul '22 - Jun 23

135 - Women- OH

Ordinary Income/Expense	
Income	
4030 · Merch/Apparel	31,633.90
4075 · Head Tax Income	40,214.63
4100 · Registration Fees (clinics)	6,966.78
4300 · Misc and Other	53,603.61
<b>Total Income</b>	<u>132,418.92</u>
<b>Gross Profit</b>	<u>132,418.92</u>
Expense	
5010 · Airfare	1,097.81
5020 · Hotel	5,654.25
5030 · Meals	1,756.98
5040 · Per Diem	75.00
5055 · Miscellaneous Travel	2,688.01
5100 · Apparel	56,293.62
5120 · Honor/Coaching/Judging	5,600.00
5200 · Facility Rent	385.00
5210 · AV Costs	250.00
5270 · Medals	4,206.30
5275 · Prizes/Awards Purchases	400.15
5310 · Printing	418.00
5410 · Admin	1,120.00
5520 · Phone/Web	10,698.82
5530 · Merch Costs	211.10
5550 · Refunds	194.85
5600 · Misc/Other/Petty Cash	235.22
5700 · Credit Card Charges	27,728.07
<b>Total Expense</b>	<u>119,013.18</u>
<b>Net Ordinary Income</b>	<u>13,405.74</u>
<b>Net Income</b>	<u><u>13,405.74</u></u>

\*Please note that the net income is gross profit - total expenses

Account Balance as of 06/30/2023:

66,368.58